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WANTED, man with \$500 to \$2,0-3 to go in business: a widehwake man should make a lot of money. ERDEY COMPANY.

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SITUATIONS WANTED—FEMALE

Cooks, &c.

COOK and chambermald-wattress, mother, daughter, American, positions together; etty, country; best reference. S 30 Herald, Herald square.

COOK, dirst class, colored, all around, pie maker, in club, hotel, private 'amily, Nixon, 210 West 63d st., New York coy.

COOK and chambermaid (colored), private family; willing, oblicing; six years' reference. T 190 Herald, Herald sq. OCK-Family going abroad wishes plac-first class cook and waitress. Call tw 1984, phone Schuyler 4624 for appointmen OOOK. Experienced woman, good cook country preferred; advertiser is deaf. Cook 210 E. 65th st., care Kelley.
COOK, first class, excellent baker; plain washing; city, country; excellent reference 422 W. 56th, one flight front, east,

Marie, 358 W. 30th. OK. German, perfect; good referent E. 56th, ground floor, rear. COOK, Scandinavian, wishes position, apartment; best references. K., 1039 3d av. COOK, waitress, mother, daughter; bes city reference. Defrein, 185 West 60th at COOK, Hungarian, first class, experience middle aged woman, 27 West 82d at. OOK (Swedish), by the day; experienced Peterson, 1315 3d ay. Rhinelander 2881.

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CHAMBERMAID, city or country; good ref-erence. 220 East 60th st. Plaza 10186.

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DRESSMAKER—Artistic gowns, advanced style: expert remodelling; out. Miss Armitage, Columbus 10080. tage, Columbus 10080.

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HOUSEWORK, sleep home, young colored girl; references. Creque, 24 W. 136th st., assement.

ROUSEWORKER for business couple or
bachelor; reliable; reference; colored girl;
as Sunday. Fauntoerly, 337 W, 57th. HOUSEWORKER.

HOUSEWORKER, general, young colored girl, or care of baby; small family. Lillian, 205 West filst st., care Lewis. HOUSEWORK-Two colored West Indian girls, lately landed; good disposition; little experience, but willing. Bell, 287 West flat. HOUSEWORKER-Colored girl desires ligh work; small family. Palmer, 125 Wes HOUSEWORK, half time; colored; morn-ings. Washington, 425 W, 53d st. HOUSEWORKER, colored; part or whole time. Virginia, care of Evans, 427 W. 53d. HOUSEWORKER, sirl, general; sicep home. Phone Lenox 9743, 9 to 11 o'clock.

Laundresses, &c.

LAUNDRESS, neat, colored, day's work, light cleaning; references, Grimes, 201 W. 130th. LAUNDRESS, colored, wants washing to take home. Mrs. Leftwich. 1797 3d av. LAUNDRESS wishes 4 days weekly; 12 years' references. Spangenmacher, 550 W. 53d. LAUNDRESS and cleaning by the day. D. Cantelon, 320 E. 79th. LAUNDRESS.-Swedien woman, washing and Ironing by day. Johnson, 509 W. 157th st. LAUNDRESS wants work home, or house-work weekly; colored. Clinkett 7 W. 134th. LAUNDRESS wants washing home; open air drying. Rhinelander 7409.

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LADY'S maid-Lady wishes to place her English lady's maid, who is willing to assist with other work; can be seen at present employer's residence Monday morn-ing. Mayer, 129 E. 69th, or tel. Rhine-lander 5442.

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I ADY'S maid (German) wishes position good family; good newer; 8 years' reference. T 178 Heraid, Herald square.

MAID, neat, light colored, intelligent, seam stress; private; part time. A. Stewart, 6 MAID. West 130th st.

MAID, colored, light. Audubon 9110. 108

West 14ist st., apt. 51.

Nurses, &c.

NURSE girt, age 18, wishes position, sleep-ing in; excellent references furnished; light colored girt, Mills, 201 West 144th st., care David. Audubon 9800. NURSE, children; good references; likes, travelling; hospital experience; \$65. Smid, 222 W. 116th at.

NURSE, experienced, trained midwife, care children, city, country. Roach, 9 W. 133d. NURSE for one baby, experienced; tempo rary or permanent. P 1572 Herald, Bronx

Waitresses, &c. WAITRESS wishes position small family apartment; best references. Hanrahan, 987

COLORED girl wishes position as nurse, light housework. Hughes, 30 W. 136th st. GIRL. Peruvian, wishes position with family going to Peru or faild in small family. Phone Morningside 2073 or write L. 1405 Heraid, Harliem. LADY'S maid, visiting, wishes position; ex-perience. L 1482 Herald, Harlem.

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WANTED-FEMALE. Audubon 5396.
YOUNG lady wishes position evenings or Sunday, cashier, operate switchboard, typewriter, S 34 Herald, Herald sq.

HOUSEKEEPER—Reliable widow; elderly people; country preferred; references ex-changed. K. Coleman, 201 West End place, Cranford, N. J. good manager, St. Brook Cateror; English, HOUSEKEEPER, good cateror; English, French; \$70; Protestant; references. Letters, 1053 Lexington av.

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retic, 280 8th av.

AN energetic man, age 30, American, Christian, educated, used to details and complicated work, wishes opportunity in any business where there is a chance to prove his worth and advance by hard, honest work. Address Opportunity, P. O. box 307, BRiyn, ATTORNEY, former income tax official, desires law or business connection. S 27 Herald, Herald so. GIRL (Swiss), three months in country, posi-

BOYS (two), aged 20, desire position for balance of summer; learn easily; willing and have best references. Please address P 1509 Herald, Bronx. BOY, 18, desires position as porter. Write Samuel Phipps, 43 W. 99th. BUTLER, valet, Japanese, wants position first class, clean, willing, reliable worker excellent references. Goro, 161 East 27th. excellent references. Goro, 161 East 27th.
BUTLER or valet, French; first class reference, desires position; city or country. S.
56 Heraid, Heraid sq.
BUTLER or porter, personal reference.
Harlem 9x86. BUTLER wishes position; best city reference. A. D., 154 East 64th at.

CHAUFFEUR, mechanic, 31, single, 12 years experience, mechanically qualified for any car; would appreciate and take interest in good pesition. Hanford, 1465 Amsterdam av. CHAUFFEUR, competent careful driver, il years' experience, Pierce, Packard, Cadil-lac, any high grade car; moderate wages; anywhere; immediately, S 36 Herald, Her-ald aq.

CHAIPPEUR-MECHANIC, 16 years' ex-perience, American; excellent private ref-erence last position; Rolls-Royce and Pierce Arrow. J. Buckley, 148 W. 64th st. Col. 9173. CHAUFFEUR, single, 40, experienced driver, mechanic, any car; reliable, steady, cheer-ful; willing go anywhere. Chauffeur, 1349 3d av.

and capable mechanic wishes position, best references. Address F. Hawkins, 2387 Madison et. Billyn. Phone Evergeen 7587 Madison et al. Phone Evergeen 7587 Madison Phone February 1588 Merald Herald et. CHAFFEUR, carnful, willing, metul, 8 years' experience, wishes job; private or commercial. LAWRENCE BIZZOCO, 441 W. 26th et. CHAPPEUR, 25, light commercial, private, Anything; good reference. Burke, 425 E. 19th. CHAUPPEUR, 15 years' experience; repair-ing; any car. Chambers, #23 Herkimer st., Brooklyb. CHAUPPEUR, mechanic, colored; commer-cial, private; 10 years' experience. Washe-ington, 423 W. 53d at.

Ington, 425 W. 53d at. CHATFFEUR-Young man, married, 25, wishes position; city or town. Y 503 Herald 18th at. CHAUFFEUR MECHANIC, 10 years' experience; city, country; good reference. 20 CHAUFFEUR—Young man, chauffeur; also willing to be useful to country family. Mc-Conney, 139 W. 133th st. Morningside 6802, CHAUFFEUR wishes position driving, Sundays and evenings; reference. Audubon 1120 (apt. 31).
CHAUFFEUR, 23, married, wishes position private, commercial. Welsenb, 289 Central Chauffeur, Chauffeur,

private, commercial. Weissenb, 280 Cen-tral av. Bklyn. CHAUFFEUR, colored, 15 years' experience: good mechanic; best references. Nickens, Auduben 7098. Auduben 7008.
CHAUFFEUR, thoroughly experienced, colored, position city country, references.

CHAUFFEUR, thereughny over the position of the country; references, Winston, 20 East 134th.
CHAUFFEUR, useful man, do carpenterins, painting; best references. L. Pawiouski, care Mr. Stadius, 1822 Park av. CHAUFFEUR and mechanic desires position with private family; city or country. Ed-ward Schultz, 1806 Park av. CHAUFFEUR, English; high class refer-ences; any car. Cowd, 206 East 64th st.

SITUATIONS WANTED-MALE. HAUFFEUR, single, 33, American, 19 years' references, prominent New York ty families; best references; 825 week ty, country. S 37 Herald, Herald sq.

COACHMAN-GARDENER, useful, privat place; references. Morris, 204 W. 53d st. place, references. Morris, 20 OACHMAN, horseman, single; first class city references; English. S. P., 59 W. add. OUPI,E.—Lady wishes to place her couple in first class family; man good butler, fife excellent cook. Apply Monday, the Hel-ord, Skin st. and Broadway, apt. 110. Tel. 182 Schuyte.

energetic workers, desire positions; man rive all cars, general work; woman first lass cook; country preferred; references, arroll, 241 W. 34th st. Longacre 2421. COUPLE, Swiss-French, good cook, house-worker; man gardener, generally useful; wish position in small private family. Albert, 259 West 24th st. 259 West 24th st.
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COUPLE—Chauffeur-mechanic; wife cook, housework; 5 years' experience Locomobile, Plerce, Packard, Cadillac; best references. Robert, Riverside 9477.
COUPLE, white, husband as working chauffeur, wife as cook and general houseworker. 200 New York av., B'klyn. Phone Lafayette 324.

tipilE wish positions private family; wife frst class cook, man butler, valet; would entire work small family; good references, uple, 218 E. 53d. Couple, 218 E. 533.

COUPLE, young, in small family, man as cook and handy man, wife maid. S 24 Herald sq.

ald, Herald sq.

COUPLE, young, competent, wife excellent
cook, chamberwork; husband useful butler;
eferences. Henry, 218 East 32d st.
COUPLE-First class cook, useful, butler;
entire charge; city, country; reference.
Scilagyt, 184 E. 79th.
COUPLE — Cook-waitress, houseman-valet
wish position. 519 Bloomfield st., Hoooken. COUPLE, experienced cook and butler, va-let; no other help; best references. Run-sor. Phone Rithiclander 2781. 187 E. 71st. COUPLE, first class cook, butler; reliable, competent; take entire charge. Plaza 5413. 227 E. 49th st.

GOUPLE—First class cook and butler; good appearance; best references. 154 East 89th st. Tel. Lenox 5801. COUPLE, colored; handy man and wife wish positions in city or country. 83 West 132d st., care Kenny.

COUPLE, chauffeur-cook, desire position anywhere: reliable, competent. Edward, 218 East 80th st.

COUPLE, chauffeur and cook: first class mechanic and cook: country: Americans; excellent references. S 28 Herald, Herald sq. DRIVER, married, wishes position; experienced shipper; best reference. Skar, 314 West 51s. ELECTRICIAN, experienced motors, generators, wiring and house repairs. Nikischer, 1913 3d av. 1013 3d av.

ELECTRICIAN, master license, expert on elevators, maintenance, construction, &c.; executive ability. Box 33, 1515 3d av.

FARM manager and skilled herdsman wishes position; lifetime experience; all branches; scientific and practical; married, 31. Lake Side Farm, Niverville, N. Y.

ARM or estate working manager, thorough knowledge all branches; American; married; best reference. Box 65, Grange, N. J.

GARDENER, Scotch, married, 2 children, has life experience in all branches; can furnish good references; kindly send full particulars and salary in first letter. Y 585 Herald, 16:n st.

GARDENER, farm manager, up to date all branches; best references as to ability, &c.; Bohemian, 44, married, 2 children, seeks position as head gardener or farm manager, Address Manager, box 90, Bed-ford Hills, N. Y. GARDENER, superintendent, greatest expert on flowers, landscape, to take entire charge country estate: single: references; wages \$100, board, room. S 67 Herald, Herald s.

Herald sq.

GARDENER, superintendent of country entate, with 25 years' experience; A1 references; open for engagement at once; \$125 per month and house. Ch. B., box 101. Garrison, N. Y. rison. N. V.

GARDENER, young (light colored), lawns, chickens, caretaker; good houseworker, all round generally useful; references. L. 1489 Herald, Harlem.

GARDENER, working superintendent; English, married, lifelong experience under glass and outside; highest references. F 1095 Herald, Fultos st.

GARDENER, single, thoroughly experienced; useful, willing; references. T 211 Herald, Herald eq.

board; references. S 44 Heraid, Heraid su. GARDENER and florist, Italian; good wages wanted. L 1494 Herald, Harlem.
GROOM, country place; understands business thoroughly; married; age 49; long reference. M. Curry, Smithtown Branch, L. I. HOUSEMAN, colored, laundry, chamberwork; mechanical chauffeur. 202 W. 140th Apt. 12-A.

JANITOR, colored, wishes position; can do small repairs. Lockwood, 1803 3d av.

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JAPANESE, first class cook, in family or il-(ap. 614), 222 West 23d st., Hotel Chel-JAPANESE student, morning, evening; ex-perienced butler, cook, S 41 Herald, Her-Inston av.

JAPANESE houseman, plain cook, position
in family or bachelor apartment; steady
worker; good reference, Frank, 148 W. 65th,
JAPANESE, young, wishes position as house
man; best references, ishinari, 184 High
st., Brooklyn, Tel. Main 2007.

JAPANESE, Burjer, 1986(1), honord, school st., Brooklyn. Tel. Main 2007.

JAPANESE:—Butier, useful, honest, sober, wants position in family; city or country. K. Ifeda. 33 W. Stih at.

JAPANESE cook or houseworker, small family, city or country; best reference. Kato. 100 W. 534 st.

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MACHINIST, all around: 17 years' experience. H. Melanner, 240 E. 82d.
MAINTENANCE man, carpenter, painter, all repairs: 100ls: storeroom experience; middle age. Plate, Tel. call 4216 Jamalca.

repairs; tools; storeroom experience; midde age. Plato, Tel. cail 4219 Jamaica.

MAN (Swisz-American), speaking several languages, valet-nurse or companion to sickly man; also would take charge of bachelor apartment; willing to go anywhere. Told Heraid, Heraid square.

MAN, handy any business, speaks English, German, Hohemlan, Elavic and Polish, wishes position with salary sufficient to support a family; also expert on horses. Henry Shebesta, 435 East 70th.

MAN-Housecleanus, walls, vacuum, windows, cleaning floors, scrubling, wedwark, furniture, oilling, offices, apartments. Podeski, 66 East 114th at.

MAN, neat, honest, trustworthy, will care for clothing, press suits, messenger, caretaker; private family; city or country estate. T 202 Heraid, Heraid sq.

MAN, 30, married, formerly export trade, efficient, conscientions, desires employment; industrial, commercial; reasonable ralary, L 1466 Heraid, Harlett.

MAN (33), guard or similar position; expe-

colored, wants work anything; steady part time. Janitor, 230 W, 142d st. MASSAGE keeps blood circulation; license 10290, Peters, 224 W. 95th, Riverside 355,

MEN (Chinese), several, want positions in private families as cook, butler-valet, houseman, farmer; have best references and long specience. Sing, 10 boyers st., city.

PACEER, experienced; best references, willing worker. 8 23 Herald, Herald sq.

PAINTER, mechanic, Christian, steady, \$35; references. Welte box 130, 1515, 3d av.

FORTER, Janitor, handy man, colored, William, 55 W. 139th. PORTER, window cleaner, clevator conner wisher position. Podaski, 66 East 114th st.

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Young man, age 26, 6 years' experience manufacturing, shipyard, building and foundry businesses, with all sources of supplies, heat references, aseks position. Y 502 Herald, 16th at.

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COND mate (27), married, desires posi-ion anything. M 1759 Herald, Washing-TEWARD or CARETAKER of small club. S 33 Horald, Herald sq.

(AFFIC man, qualified railroad and industrial age is known classifications in the square of the square classifications of the square classification, and coen rountings, etc., claim presentation, dock and customs practice, terminal arrangement, ethods securing advantageous ratings, classifications, minimum weights; highest creatials. T 175 Herald, Herald sq. on anything, J. A. Primrose, 714 v av., B'klyn. man, 21, wishes position, anything. 126th. ular, Swiss, wants work, sawer, v, 171 E. 82d. Daniel Ruffinen.

EMPLOYMENT AGENCIES. Situations Wanted-Don

OUNG man, 22, reliable, wishes position. John Van Aken, 503 W. 133d.

When you need competent helps let us corresent you to select competent and faithful help; we furnish reliable high class lelp; male and female domestic help of all dids, clubs, hotels, private families; refrences theroughly investigated. Brynnt 8079. Established 1908. JAPANESE-AMERICAN AGENCY.
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JAPANESE Domestic Employment Agency Select help. 187 Lexington av. 9358 Mad. Sc APANESE help; charge fee. J. Y. M. C. A., 17 Concord st., Brooklyn. Main 144.

HELP WANTED-FEMALE. saleslady to canvass a medical proposition; must be over 35; salary and commission. 1416 Broadway, room 409.

Brooklyn auto parts manufacturer desires to services of a bright young lady as as-stant bookkeeper, capable of fashin charge payroll; must be quick and accurate at gures; state references, experience and clary desired. Box 737, 200 Caole Bullding.

COOK wanted, also dishwasher, females, for boarding house. Write, stating experience, wages expected, &c., to Hillerest House, Sau-ceriles, N. Y.

COOK, plain, family 3 adults, Great Neck, L. I. Call after 12 Monday, Sherman Square Hotel, spt. 57. COOK,—Day head cook. Sloane Hospital, 447 West 59th st.

DESIGNER AND ARTIST.

Manufacturers of fine lace curtains require
the services of a talented young lads, with
creative power; state full particulars, salary
desired, &c.; confidential. Box 529, 209
Cable Building.

FINISHERS—Expert, on ladies' fancy work;
also hand and machine pressers. Apply
Endicott the Cleaner, Massachusetts and
Carson ava., Atlantic City, N. J.
HOUREKEEPER for high class furnished
room house; 2 unfurnished rooms, with

HOUSEWORKER, general; country for aum-mer; good home: no washing. Oak, 611 W, 114th. Morningside 4487. HOUSEWORKER, general, and plain cook; no laundering; good wages. Call A. Gold-smith. 232 E. 69th. HOUSEWORKER, white, general, good cook; no laundry; three adults in family; refer-ence. 251 W. 89th, apt. 7B. RITCHEN maid, waitress; must be clean and industrious; 50 miles north of N. Y. W. F. Davis, Jake Mahopac, N. Y. Phone Mahopac 10.

MODELS (15), SIZE 16, ALSO STOUT YOUNG LADIES, OF 42 44 BUST MEASURE. GRACEFUL, TALL AND ATTRACTIVE. TO TRY ON COATS, SUITS, DRESSES, IN LARGE, BEAUTIFUL SHOWROOM.

GOOD SALARY AND LONG SEASON. CALL BETWEEN 9-12 A. M. TO-DAY AND ALL WEEK. CHARLOP BROS. & CO., 151 W. 28TH ST.

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MODELS, SIZE 18, tall and attractive, must be experienced, in shownom of high class wholesale dress house. Apply after ROTH COSTUME, INC., as EAST SUD STREET.

RSE, experienced, for 2 young children; Yondmere, L. I., all year round; personal terruces required. Call apt. 108, 161 E. b. between 10:30 and 11:30 A. M. Monday. PASSEMENTERIK-Experienced hand want-ed: steady, good pay. Jos. Klein, 368 6th av.

HELP WANTED-FEMALE.

WAITRESS-Girl for waitress and upstairs work in private family. 20 E. 95th.

WOMAN-AMBITIOUS WOMAN

WANTED—Good earnest woman for vacancy in our sales department. Must be over 25, of average education and intelligence and good business sense. Experience not necessary, but we want a woman who will master the details of our business as quickly as possible, take hold of the work with confidence and energy and fit herself to direct the work of other women just as rapidly as ehe can. For the right woman we have a higher place to put her into as soon as she is fitted for it. Returns prompt and large for earnest effort and splendtd permanent position. Interview granted Monday between 10 and 12. See Mr. DORLAND.

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WOMAN-Active, intelligent, for a cafeteria stereroom; live in house, 14 E, 16th.

EARN \$25-\$150 weekly only through Prof. ROHRER'S reliable hairdress, manicure, beauty school; \$5 up; earn while learning. 119 W. 42d st., or 15 4th av., Brooklyn.

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Large earnings and opportunities, Day, evening classes. Call, write booklet H. Wilfred Academy, 155 W. 44th.

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Why waste time
and car fare answering one advertisement while without expense
you meet at our office bundreds of
refined ladies waiting to employ
you? And remember,
It is free to you.
Call at
THE UNITED EMPLOYMENT AGENCY,
105 East 72d St.,
northwest corner 3d av.

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EMPLOYMENT AGENCY,
43 WEST 331 ST. ESTABLISHED 1800.
Numerous positions open in good families
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waitresses, kitchenmaids, laundresses, governesses, nurses, houseworkers, &c.; no
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No regularation fee.
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Cooks, chambernalds, laundresses, wattresses; city or country; private or boarding

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SWEDISH AGENCY (ESTABLISHED 188D,
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Cooks, waltresses, chambermaids, nurses,
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Chambermaids, cooks, kitchenmids, waltresses, parformaids, nurses, laundresses,
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Butters, 2d men, cooks, 2d cooks, k'malds, waitresses, ch'bermalds, laundresses, nurses.

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Have openings for all positions; good places, current wages, private families.

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A Good place for good positions.

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ON HIGH GRADE COMMERCIAL
BODY WORK.

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LOOSE WILFS RISCUIT COMPANY,
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DRAFTSMAN, architectural, apartmet

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WANTED-Good, carnest man for vacancy in our sales department; must be over 25, of average education and intelligence and good business sense; experience not necessary, but we want a man who will master the details of our business as quickly as possible, take hold of the work with excitlence and energy and fit himself to direct the work of other men just as rapidly as he can. For the right man we have a higher place to put him into as soon as he is fitted for it. Return prompt and large for earnest effort, and spiendid, permanent position. Interview will be granted at 10 A. M. See Mr. Kerr,

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WANTS REAL MAN.

PAY WELL

AND BONUS

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25 City Hall place, 5th Floor. E. P. Gosling, Tuesday, 9 A. M. to 10 A. M.

MAN.

Apply Mr. Cairns, between 9 and 12 A. M. or 6 to 7 P. M., suite 1707-1700, 299 Broadway.

MEN-TWO MEN

every ten we have found to be earnest, conscientious sort whe holding down our responsible tions and receiving the bigges sey from us to-day.

WE FIND THAT THESE MEN WHO TOOK OUR TRAINING SPENT ON AN AVERAGE FOUR MONTHS ON OUR FORCE BEFORE THEY RECEIVED A BIGGER JOB. WE SHOW 140 PROMOTIONS IN THE PAST 12 MONTHS. We will interview a few more such men who wish to connect permanently and carry on our business. Call 10 o'clock or 2 P. M. sharp. Suite 1708, 290 Broadway. Mr. Van Doren will interview you.

MEN!

The steadily increasing demand for our product makes necessary the future development of both our manufacturing and distributing facilities, and the national expansion plans now well under way make room for us to take on additional men who will be able to qualify as have those who are already our successful salesmen earning, after having taken our thorough but brief training, a steady recompense of \$190 and over per week; here's a place for YOU. Call at factory, 151 Grand st., corner Lafayetts, (take cast side subway to Canal st.). Call to-night, 7:55 P. M., sharp. MEN!

MEN-A job for the summer or for life; we have a number of positions open, for which you are ideally suited; experience unnecessary; we pay well; you can start now, work through the summer and quit, or devote the rest of your life to the work and profit beyond your dreams; are you interested? Apply room 723, 165 Broadway, ask for Mr Gagnon.

REPRESENTATIVE wanted; New York State Casket Company, in operation over 30 years, desires a representative in New York and adjacent territory. Familiarity with the undertaking trade an essential. In replying, give age, cuprience and references. Y 584 Herald, 16th st.

SALESMEN. If you have seen the full page ads of the Dictator Pen you doubtless were impressed that it offered a re-markable sales opportunity.

Ambitious, energetic men over 25, regardiess of previous sales experience, can make a permanent, highly profitable connection with us. Call 11 A. M. or 2:30 P. M. at 1310 Canadian Pacific Building, 44th and Madison av.

SALESMAN.

A rare opportunity is offered to sound thinking men over 25, who will conscientiously work to reach the goal of success to join a successful fraternal selling organization where real amiable good fellows will assist you to succeed; promotion absolutely impartial. Your ABILITY will be rewarded as follows:

A formanent position.

True managership in 90 days; become a stockholder through homes plan: enjoy an income from \$1,500 to \$10,000 yearly; if you possess determination you can earn WHILE LEARNING: experience not essential; we teach you without cost. Call after 10 A. M., interview confidential, P. A. Conroy & Co., Inc., 350 Madison av., N. Y.

SALESMEN.

Several clean-cut, aggressive young men, 25 to 35 years, have an exceptional opportunity to learn the brokerage business with an established house. We want ambitious men of integrity, irrespective of present or former occupation; salary and commission to those who qualify. Call 10 A. M. or 2 P. M. sharp. Ask for Mr. Barr, room 207, 198 Broadway.

SALESMAN WANTED—To qualify for this position applicant must have both a personal sales record, as well as ability to build a clientele, knowledge of the mechanical lines desirable but not necessary; character references of the highest type will be required; commission will be paid on a definite contract basis. T 191 Heraid, Heraid eq.

Address Sales Manager, Dept. 11,
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True Managership in 90 Days,
Become a Stockholder
Through Bonus Plan,
enjoy an income from \$7,500 to \$10,000
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CALL OR WRITE MR. FULIZ, 24 E, 42D ST., 6TH FLOOR, BETWEEN 9:39 AND 12:39 A. M.

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